



**Date: February 02, 2026**

**To,**

**National Stock Exchange of India Limited  
Exchange Plaza, C-1, Block G  
Bandra Kurla Complex  
Bandra (E), Mumbai – 400 051**

**BSE Limited  
Phiroze Jeejeebhoy Towers  
Dalal Street, Mumbai – 400 001**

**SYMBOL: HYUNDAI**

**SCRIP CODE: 544274**

**Sub: Disclosure under Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements), Regulations, 2015**

Further to our letter dated February 02, 2026 and pursuant to the Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith the Investor Presentation on the Un audited Financial Results (Standalone and Consolidated) for the quarter and nine months ended December 31, 2025.

The presentation is also being uploaded on the Company's website at [www.hyundai.com/in/en](http://www.hyundai.com/in/en).

Please take the same on the record.

Thanking you,  
For **Hyundai Motor India Limited**

**Pradeep Chugh  
Company Secretary &  
Compliance Officer**

*Encl: As above*

# HYUNDAI MOTOR INDIA LTD.

Quarterly Results – Q3 FY26





# Safe Harbor Statement

This presentation might contain forward looking statements which involve a number of risks, uncertainties and other factors that could cause the actual results to differ materially from those in the forward-looking statements.

We do not intend or assume any obligation to update any forward-looking statement, which speaks only as of the date on which it is made.

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### Financials

- Highlights
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# Business Performance



# Business Highlights



## Vehicle Production Commencement at Pune Plant

Foundation of Future  
Growth



Launched on 4th Nov'25 | \*As of 2<sup>nd</sup> Feb'26

## The all-new **Hyundai VENUE**

Nearly 80K bookings<sup>^</sup>  
48% First Time Buyers

The King is  
**No. 1\* Again,**  
10<sup>th</sup> year in a row!

Highest-Ever Annual Sales  
of 200K+ Units in a  
Calendar Year



\*No. 1 in SUV-Mid category



## Foray into **Commercial Mobility Segment**

With Prime HB & Prime SD

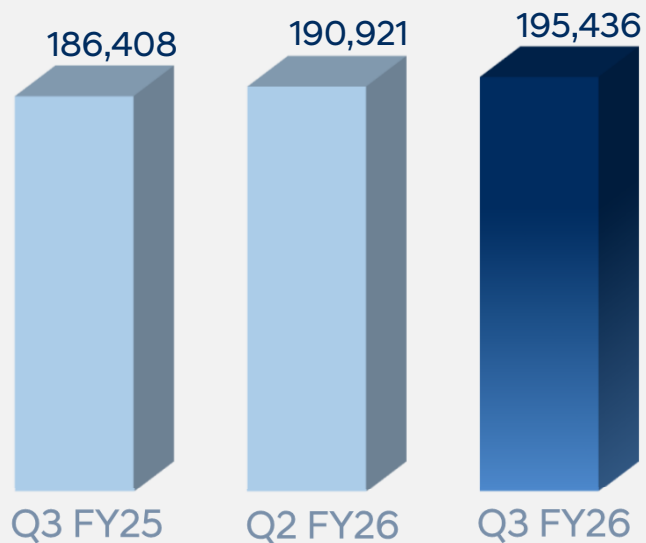
Unlocking Growth  
Avenues

## Sales Performance Q3 FY26

Overall volumes grew both YoY & QoQ, fueled by GST tailwinds & healthy contribution from exports

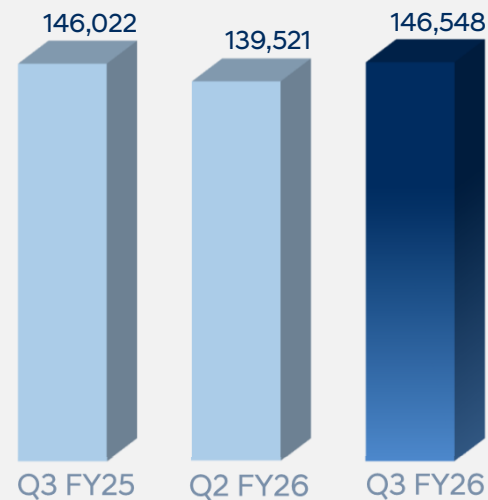
### Total Sales

YoY 4.8%↑



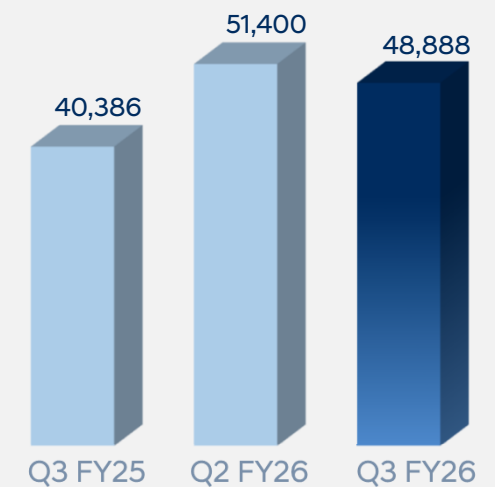
### Domestic

YoY 0.4%↑



### Exports

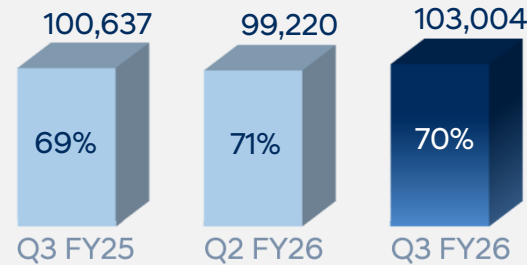
YoY 21.1%↑



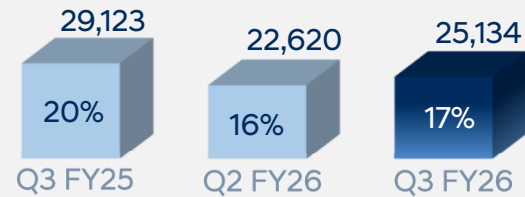
# Domestic Volume Mix – Q3 FY26

“New Venue” garners robust traction since launch, further supporting SUV momentum  
 Strong penetration of Diesel & CNG trims continued during the quarter

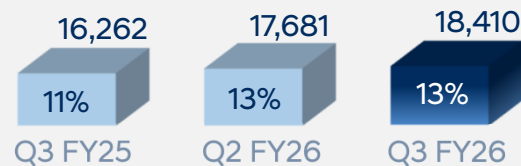
## SUV



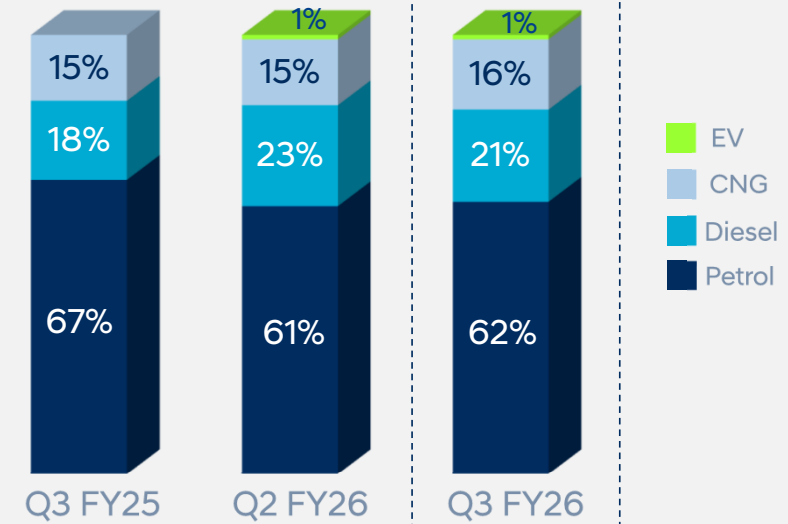
## Hatchback



## Sedan



## Fuel Mix



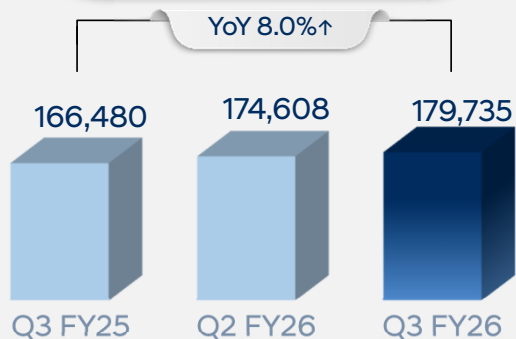


# Financial Performance

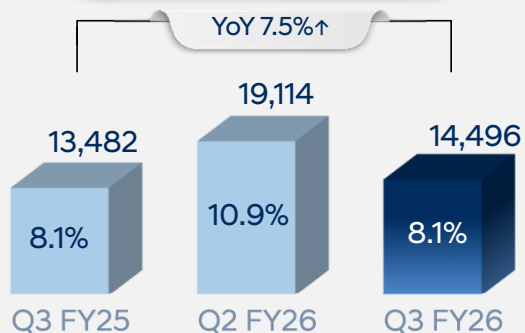
# Financial Highlights – Q3 FY26

YoY growth in revenue & profitability, despite costs associated with capacity stabilization and surge in commodity prices

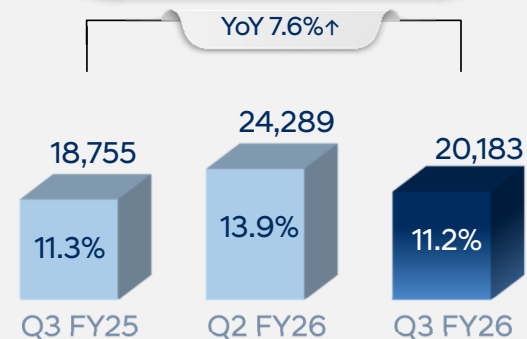
## Revenue (₹Mn)



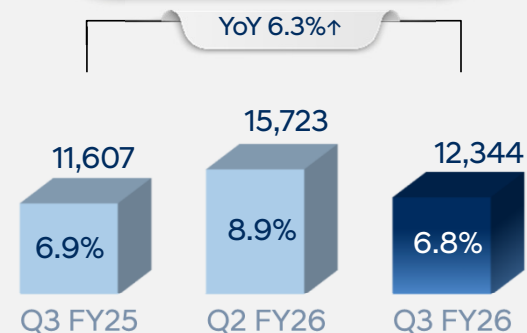
## EBIT (₹Mn)



## EBITDA (₹Mn)



## PAT (₹Mn)

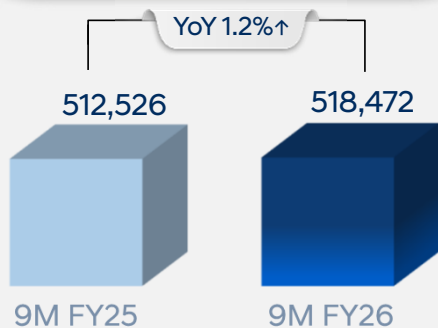


EBITDA & EBIT are calculated as % on Revenue from Operations whereas PAT is calculated as % on Total Income

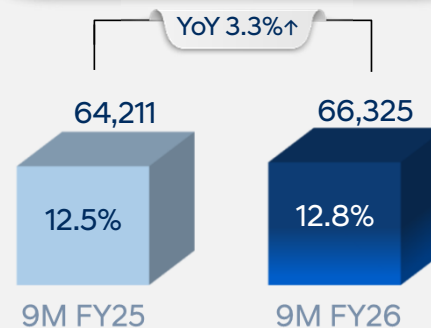
# Financial Highlights – 9M FY26

Growth in revenue & profitability metrics through better sales mix and cost control measures

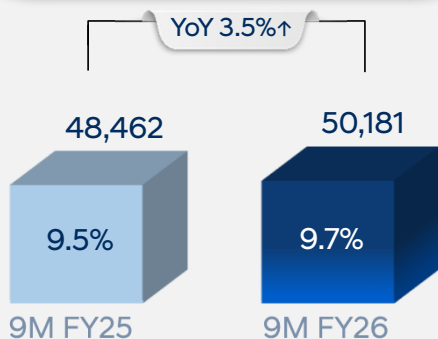
## Revenue (₹Mn)



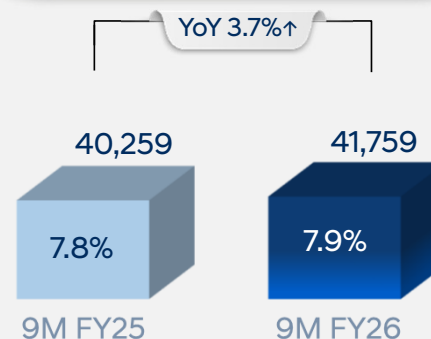
## EBITDA (₹Mn)



## EBIT (₹Mn)



## PAT (₹Mn)

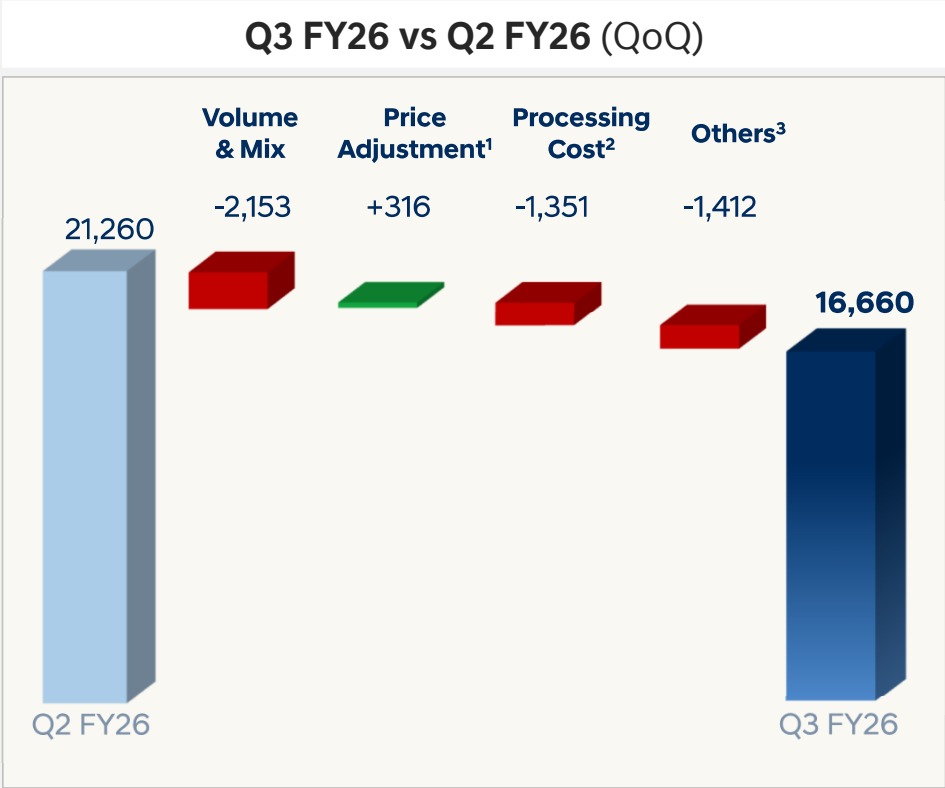
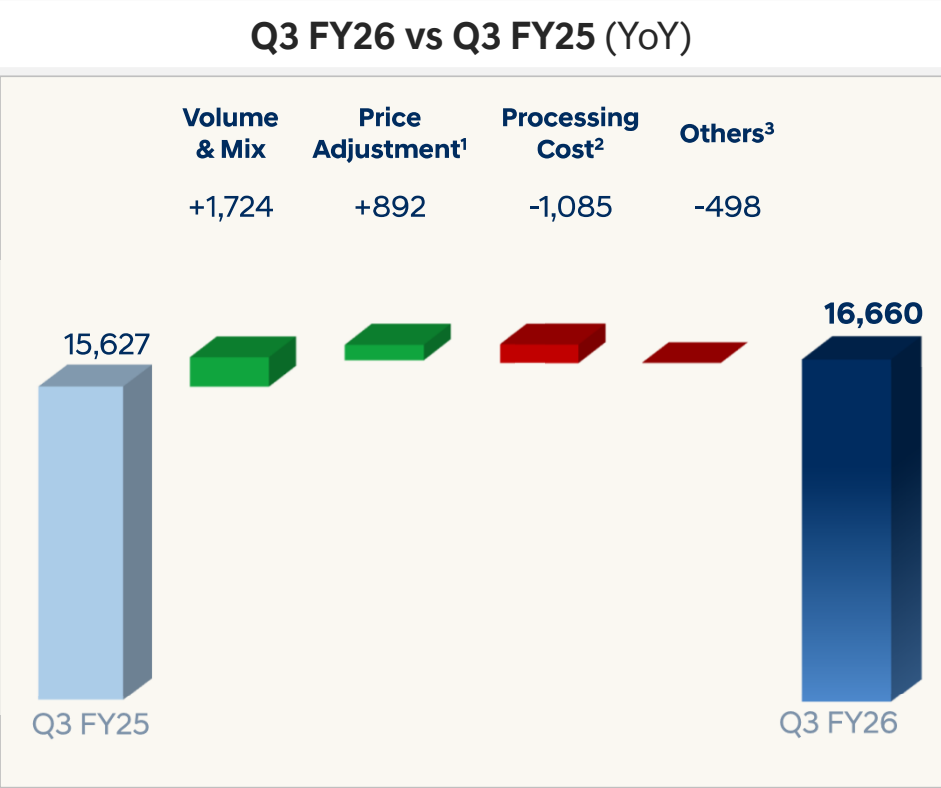


EBITDA & EBIT are calculated as % on Revenue from Operations whereas PAT is calculated as % on Total Income

# PBT Movement – Q3 FY26

Increase on a YoY basis, supported by favorable export mix & prudent pricing  
 QoQ profitability impacted by unfavorable mix & costs associated with capacity stabilization

(In ₹Mn)

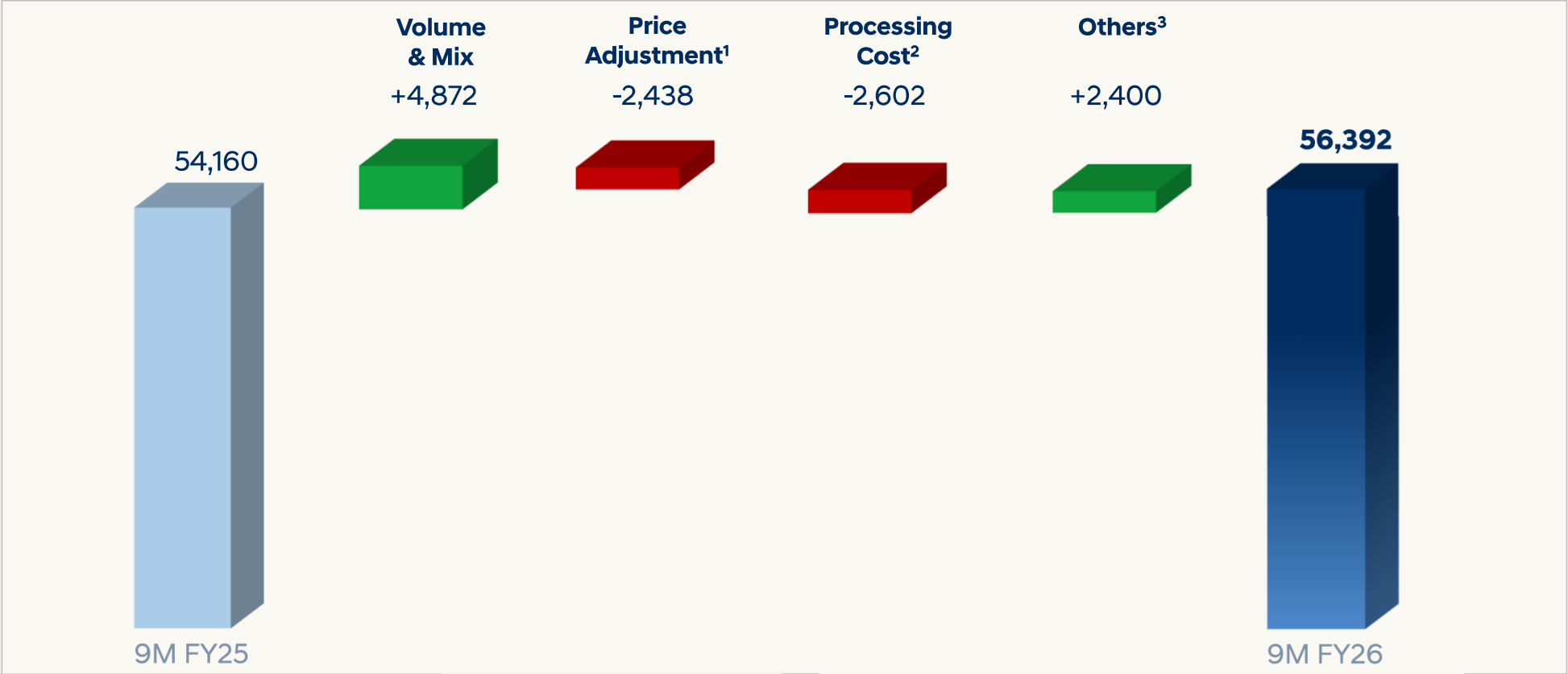


Notes:  
 1. Discounts (net of price increase)  
 2. Includes cost inflation, capacity stabilization etc.  
 3. Marketing and others

# PBT Movement – 9M FY26

Favorable mix & cost optimization efforts, helped overcome capacity stabilization impact

(In ₹ Mn)



Notes:

1. Discounts (net of price increase)
2. Includes cost inflation, capacity stabilization etc.
3. Cost Reduction and others





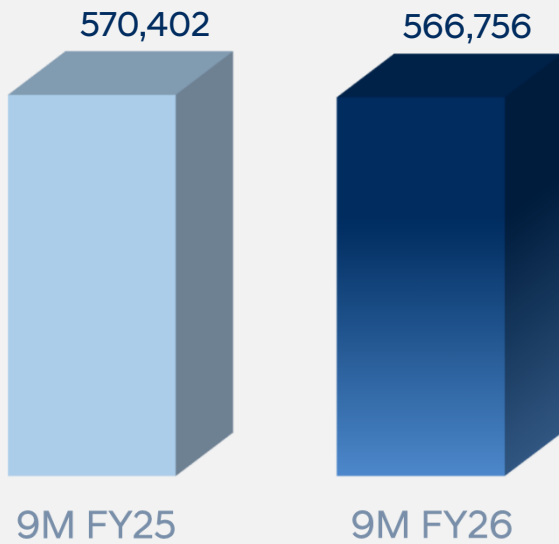
**THANK YOU**

# Annexure

# Sales Performance – 9M FY26

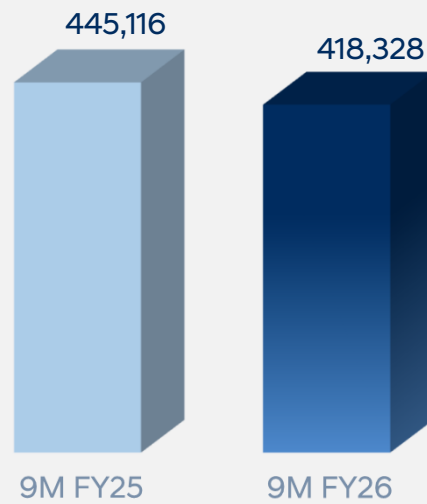
## Total Sales

YoY 0.6%↓



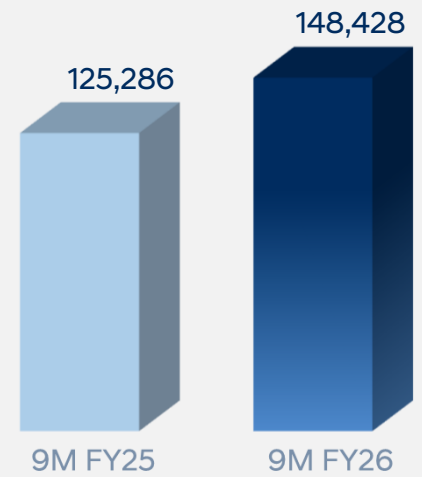
## Domestic

YoY 6.0%↓



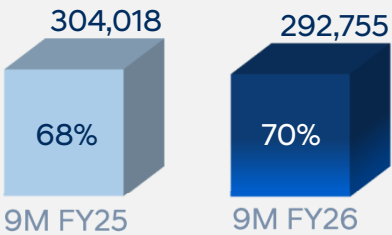
## Exports

YoY 18.5%↑

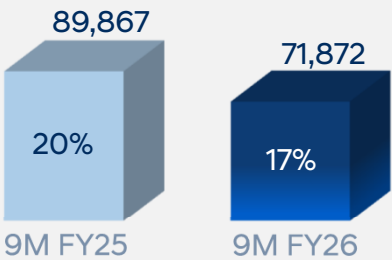


# Domestic Volume Mix – 9M FY26

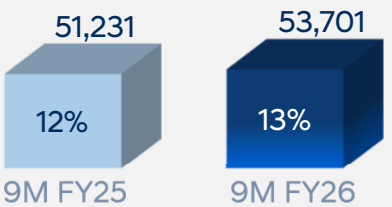
## SUV



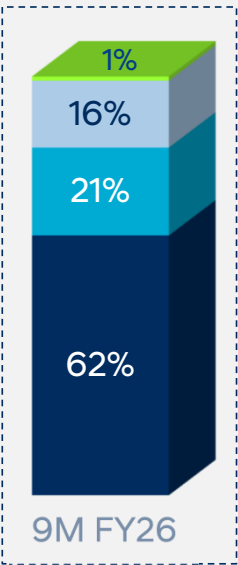
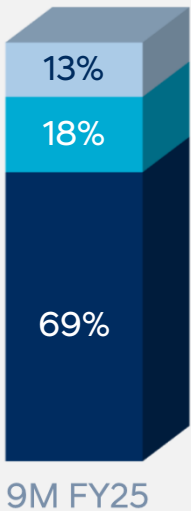
## Hatchback



## Sedan



## Fuel Mix



- EV
- CNG
- Diesel
- Petrol

# Key Ratios

Particulars	Q3 FY25	Q2 FY26	Q3 FY26	9M FY25	9M FY26	FY24	FY25
Material cost	73.1%	70.1%	<b>71.4%</b>	72.5%	<b>70.7%</b>	73.8%	72.2%
Employee expenses	3.6%	3.5%	<b>3.9%</b>	3.3%	<b>3.7%</b>	2.8%	3.3%
Depreciation	3.2%	3.0%	<b>3.2%</b>	3.1%	<b>3.1%</b>	3.2%	3.0%
Finance cost	0.2%	0.1%	<b>0.2%</b>	0.2%	<b>0.1%</b>	0.2%	0.2%
Other Expenses	12.0%	12.4%	<b>13.5%</b>	11.7%	<b>12.7%</b>	10.3%	11.6%
EBITDA %	11.3%	13.9%	<b>11.2%</b>	12.5%	<b>12.8%</b>	13.1%	12.9%
EBIT %	8.1%	10.9%	<b>8.1%</b>	9.5%	<b>9.7%</b>	9.9%	9.9%
PBT %	9.3%	12.0%	<b>9.1%</b>	10.4%	<b>10.7%</b>	11.6%	10.8%
PAT %	6.9%	8.9%	<b>6.8%</b>	7.8%	<b>7.9%</b>	8.5%	8.1%

All elements are calculated as % on Revenue from Operations except PBT & PAT (calculated as % on Total Income)



## Other Key Metrics

Particulars	Q3 FY25	Q2 FY26	Q3 FY26	FY23	FY24	FY25
Revenue from Operations (In ₹Mn)	166,480	174,608	179,735	603,076	698,291	691,929
Domestic %	77.8%	71.8%	74.0%	76.6%	77.7%	78.0%
Exports %	22.2%	28.2%	26.0%	23.4%	22.3%	22.0%
Net Worth (In ₹Mn)	146,880	175,569	187,970	200,548	106,657	162,965
ROCE%*	9.2%	10.7%	8.0%	28.7%	62.9%	41.0%
Basic EPS (₹)	14.29	19.35	15.19	57.96	74.58	69.41
Diluted EPS (₹)	14.29	19.35	15.19	57.96	74.58	69.41
Total Sales Volume	186,408	190,921	195,436	720,565	777,876	762,052
Domestic	146,022	139,521	146,548	567,546	614,721	598,666
Exports	40,386	51,400	48,888	153,019	163,155	163,386

\*ROCE for the quarters are not annualized