HYUNDAI MOTOR INDIA LTD.

Quarterly Results

Q2 FY26

Safe Harbor Statement

This presentation might contain forward looking statements which involve a number of risks, uncertainties and other factors that could cause the actual results to differ materially from those in the forward-looking statements.

We do not intend or assume any obligation to update any forward-looking statement, which speaks only as of the date on which it is made.

Table of Contents

Business Performance

Business Highlights

HYUNDAI

Launching on 4th Nov'25

The all-new **Hyundai VENUE**

Tech up. Go beyond.

Taller, Wider and Longer Wheelbase – A Big SUV	**31.24cm ccNC* Infotainment** – 1st time in India	**ADAS Level 2 and >65 advanced safety features** – Safety cocoon on wheels
20 Controller Over-the-Air (OTA) vehicle updates – Software defined vehicle	**70 Bluelink features** – Connected car technology	

*Connected Car Navigation Cockpit

Product Interventions driving Portfolio Vitality

21 interventions – H1 FY'26

Dual-CNG in lower trims (Exter Pro Pack), CRETA King, Knight Editions amongst others

Continued demand momentum of SUVs

Especially post-GST reforms with SUVs now contributing 70%+ sales

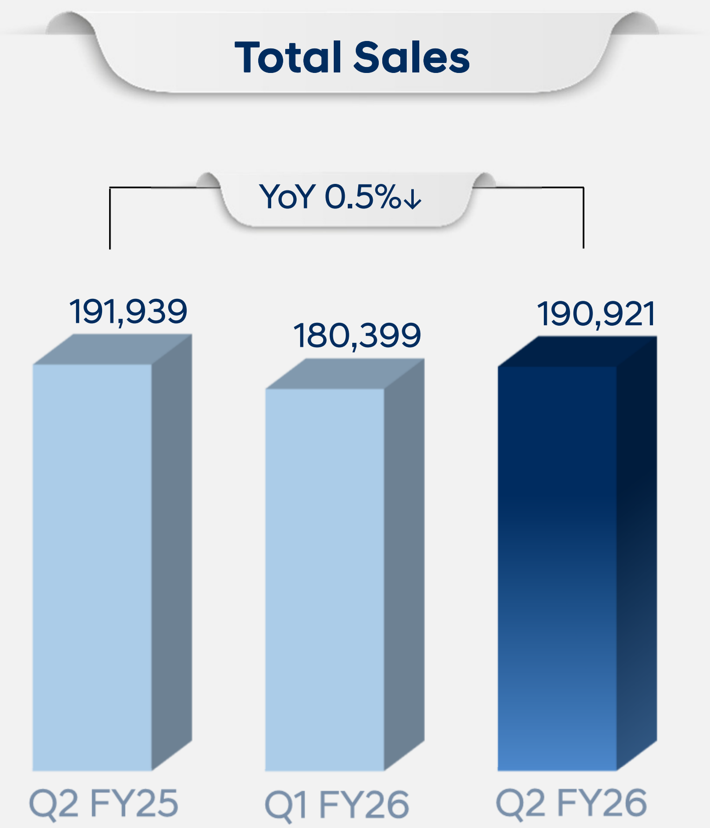
Exter and Venue act as key beneficiaries

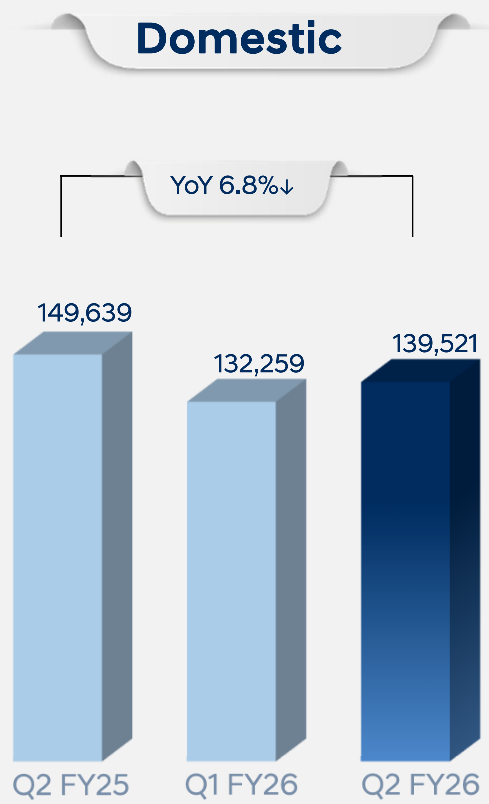
Sustained growth in Rural volumes

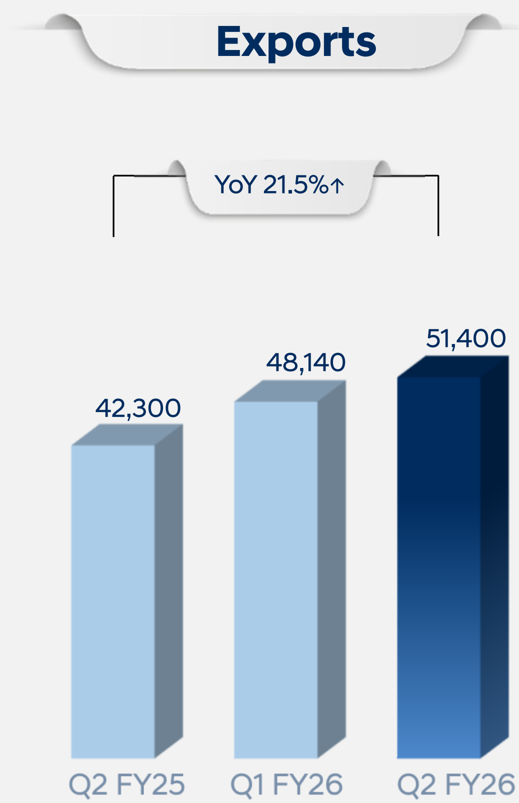
Recorded **highest-ever rural penetration at 23.6%** in Q2 FY26

Sales Performance Q2 FY26

Robust Exports helped to sustain overall volumes on a year-on-year basis
Dual-Engine (Domestic and Exports) growth sequentially



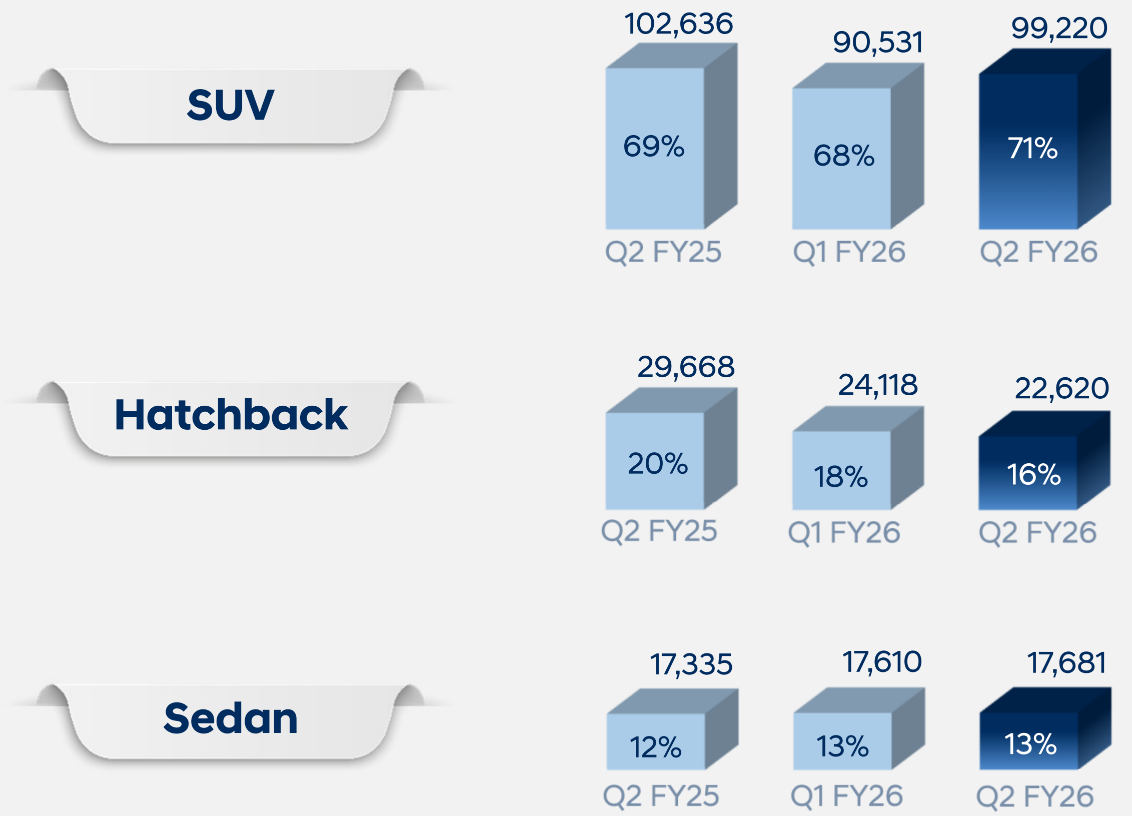


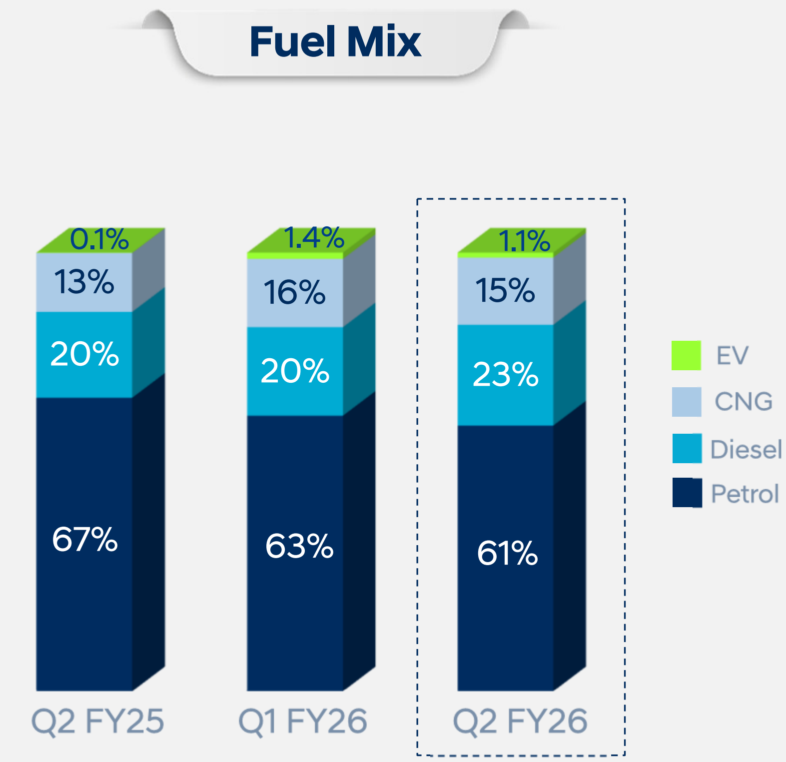


Domestic Volume Mix

SUVs continue to gain traction across urban & rural markets

Sustained growth in Diesel and CNG mix



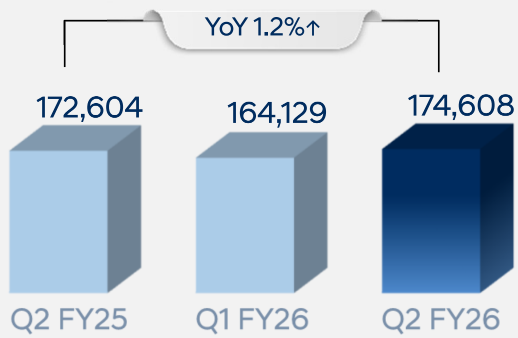


Financial Performance

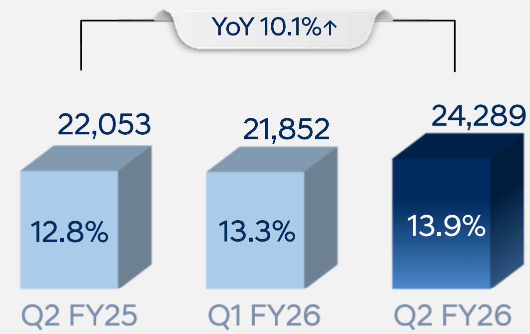
Financial Highlights – Q2 FY26

Strong Financial Performance across key parameters

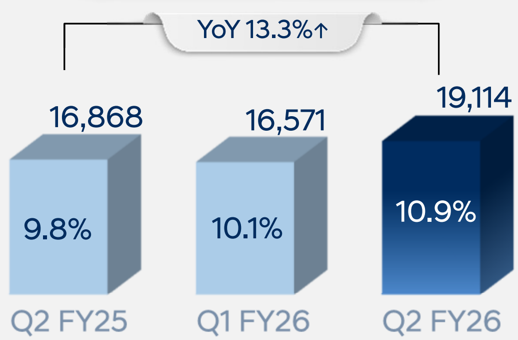
Revenue (₹Mn)



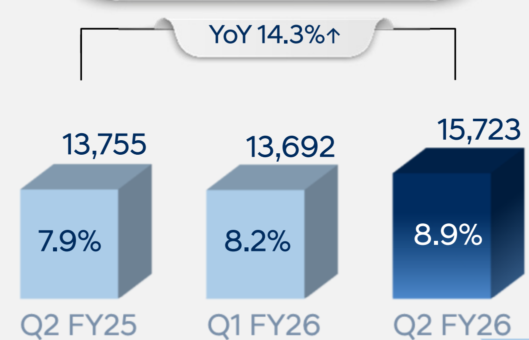
EBITDA (₹Mn)



EBIT (₹Mn)



PAT (₹Mn)



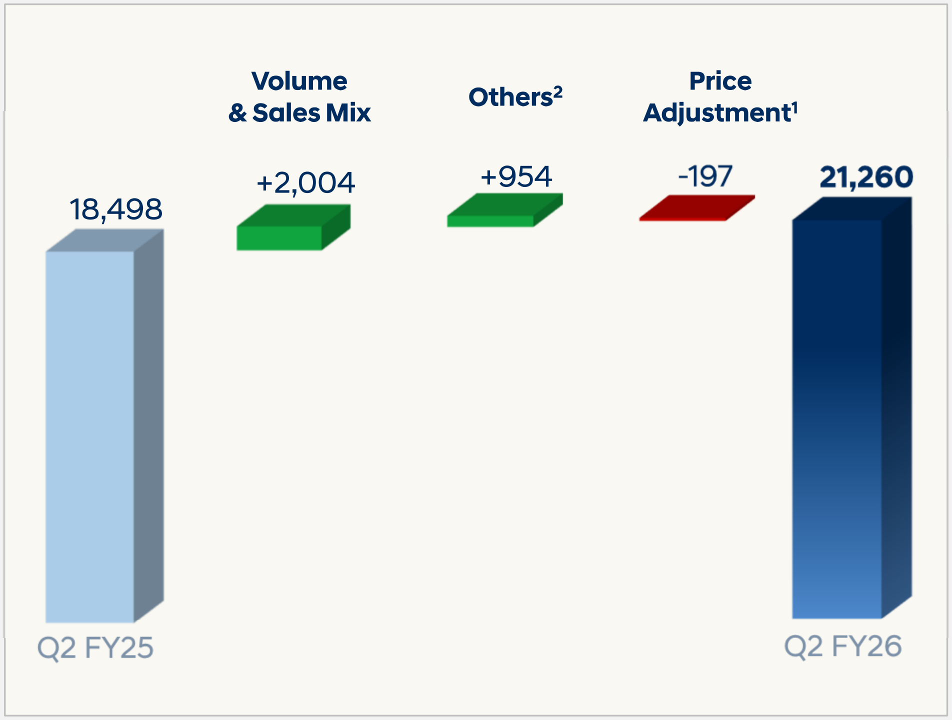
EBITDA & EBIT are calculated as % on Revenue from Operations whereas PAT is calculated as % on Total Income

PBT Movement Analysis

Favorable export and product mix coupled with Cost Reduction efforts improved margins (YoY), while better operating leverage and product mix improved margins (QoQ)

(In ₹ Mn)

Q2 FY26 vs Q2 FY25 (Y-o-Y)



Q2 FY26 vs Q1 FY26 (Q-o-Q)

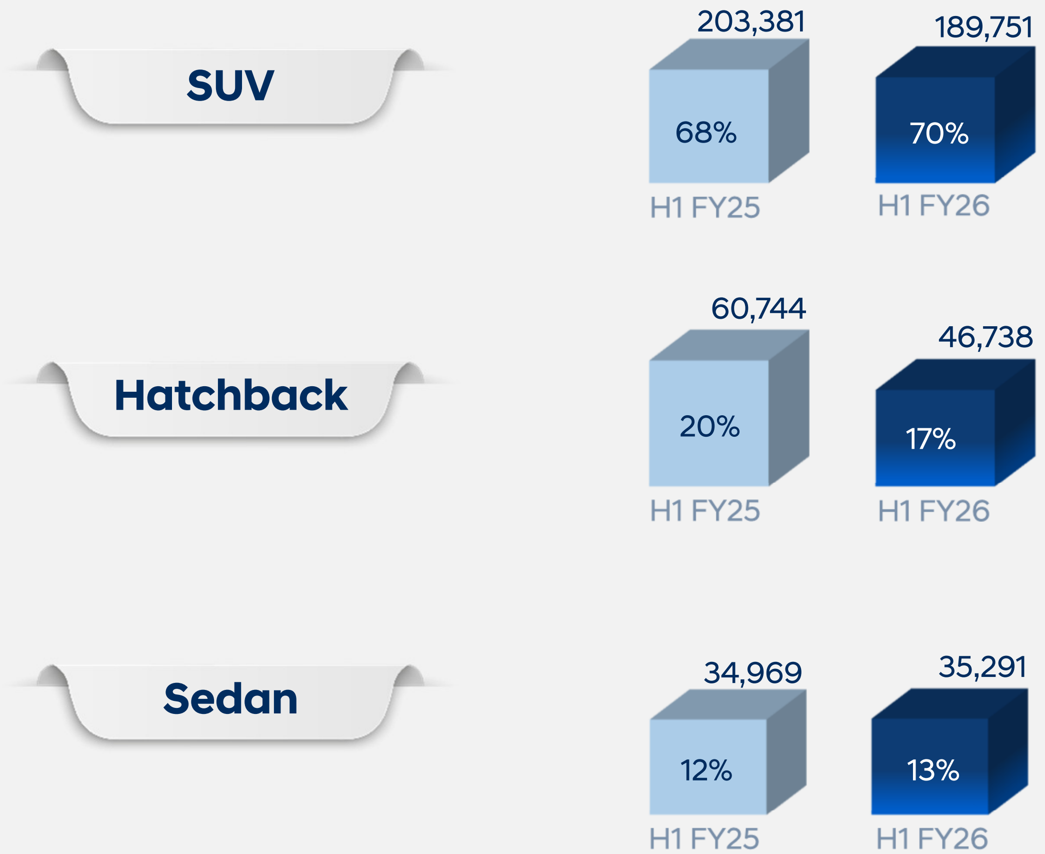
Notes:

1. *Discounts (net of price increase)*
2. *Cost reduction, FX impact, others*

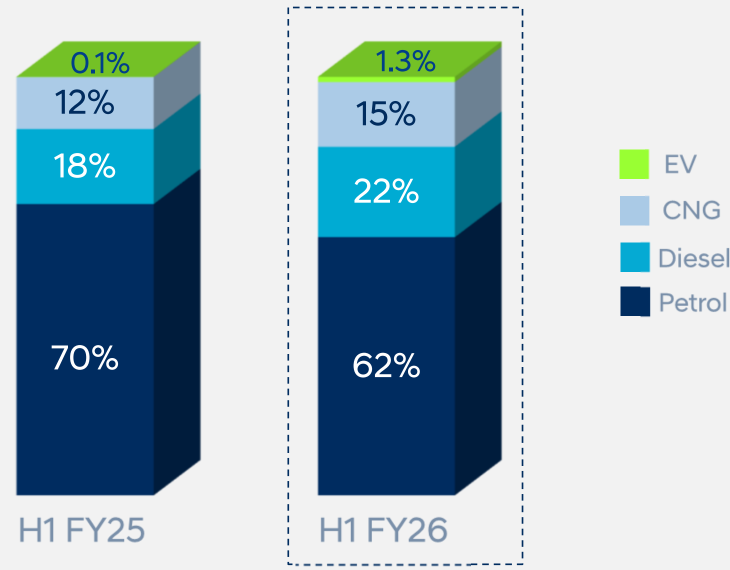
THANK YOU

Annexure

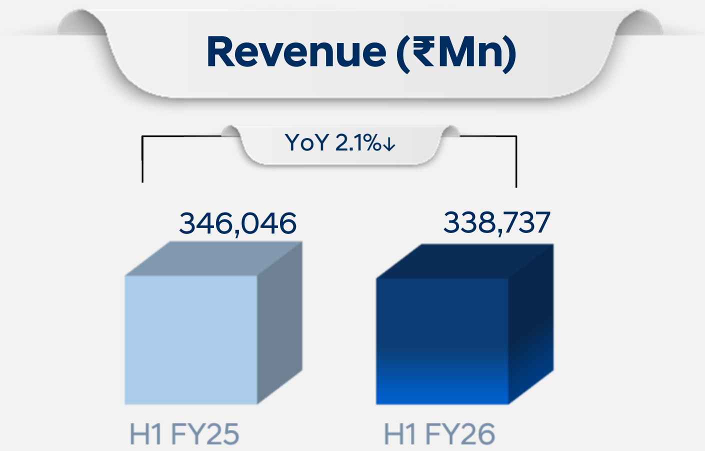
Domestic Volume Mix – H1 FY26

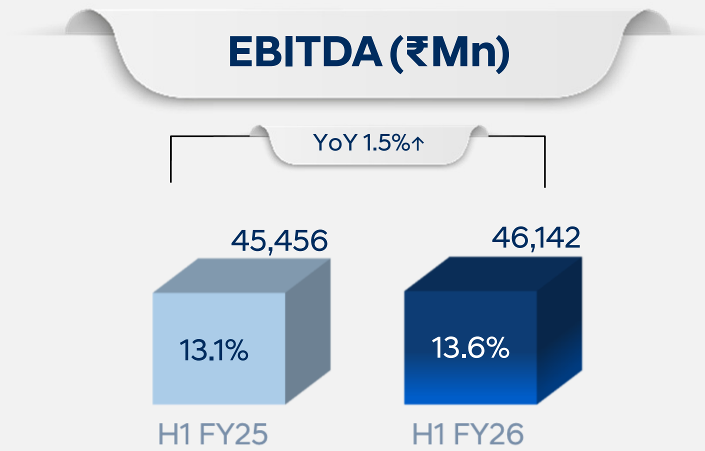


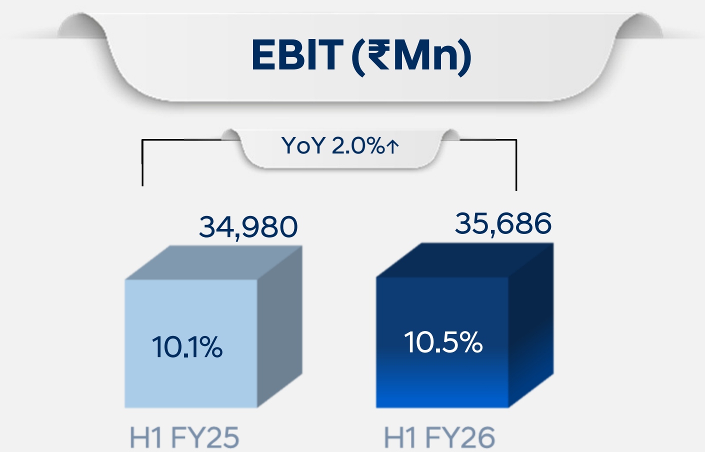
Fuel Mix

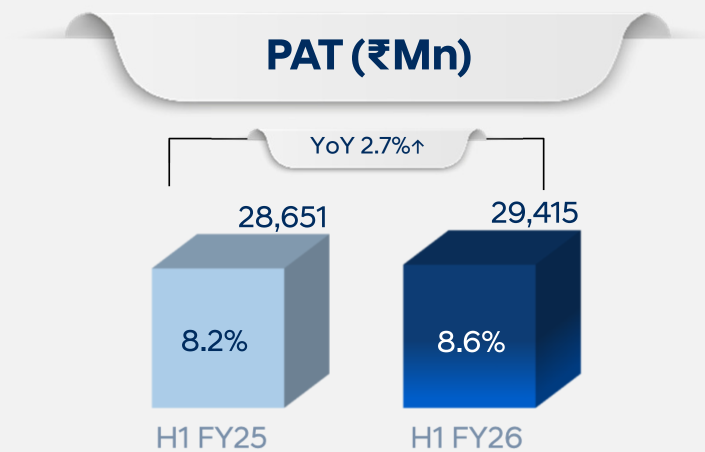


Financial Highlights – H1 FY26









EBITDA & EBIT are calculated as % on Revenue from Operations whereas PAT is calculated as % on Total Income

PBT Movement Analysis : H1 FY26 vs H1 FY25

(In ₹ Mn)

Notes:
1. *Discounts (net of price increase)*
2. *Material cost reduction, FX impact , others*

Key Ratios

Particulars	Q2 FY25	Q1 FY26	Q2 FY26	H1 FY25	H1 FY26	FY24	FY25
Material cost	72.5%	70.7%	**70.1%**	72.2%	**70.4%**	73.8%	72.2%
Employee expenses	3.2%	3.8%	**3.5%**	3.2%	**3.7%**	2.8%	3.3%
Depreciation	3.0%	3.2%	**3.0%**	3.0%	**3.1%**	3.2%	3.0%
Finance cost	0.2%	0.2%	**0.1%**	0.2%	**0.1%**	0.2%	0.2%
Other Expenses	11.5%	12.2%	**12.4%**	11.5%	**12.3%**	10.3%	11.6%
EBITDA %	12.8%	13.3%	**13.9%**	13.1%	**13.6%**	13.1%	12.9%
EBIT %	9.8%	10.1%	**10.9%**	10.1%	**10.5%**	9.9%	9.9%
PBT %	10.6%	11.1%	**12.0%**	11.0%	**11.6%**	11.6%	10.8%
PAT %	7.9%	8.2%	**8.9%**	8.2%	**8.6%**	8.5%	8.1%

All elements are calculated as % on Revenue from Operations except PBT & PAT (calculated as % on Total Income)

Other Key Metrics

Particulars	Q2 FY25	Q1 FY26	Q2 FY26	FY23	FY24	FY25
Revenue from Operations (In ₹Mn)	172,604	164,129	**174,608**	603,076	698,291	691,929
Domestic %	78.2%	72.4%	**72.1%**	76.6%	77.7%	78.0%
Exports %	21.8%	27.6%	**27.9%**	23.4%	22.3%	22.0%
Net Worth (In ₹Mn)	135,266	176,588	**175,569**	200,548	106,657	162,965
ROCE%*	11.6%	9.3%	**10.7%**	28.7%	62.9%	41.0%
Basic EPS (₹)	16.93	16.85	**19.35**	57.96	74.58	69.41
Diluted EPS (₹)	16.93	16.85	**19.35**	57.96	74.58	69.41
Total Sales Volume	191,939	180,399	**190,921**	720,565	777,876	762,052
Domestic	149,639	132,259	**139,521**	567,546	614,721	598,666
Exports	42,300	48,140	**51,400**	153,019	163,155	163,386

**ROCE for the quarters are not annualized*